## BEFORE THE NEW MEXICO PUBLIC REGULATION COMMISSION

IN THE MATTER OF THE JOINT APPLICATION OF	)
AVANGRID, INC., AVANGRID NETWORKS, INC., NM	)
GREEN HOLDINGS, INC., PUBLIC SERVICE COMPANY	)
OF NEW MEXICO AND PNM RESOURCES, INC. FOR	)
APPROVAL OF THE MERGER OF NM GREEN	)
HOLDINGS, INC. WITH PNM RESOURCES, INC.;	)
APPROVAL OF A GENERAL DIVERSIFICATION PLAN;	)
AND ALL OTHER AUTHORIZATIONS AND APPROVALS	)
REQUIRED TO CONSUMMATE AND IMPLEMENT THIS	)
TRANSACTION	) Case No. 20-00222-UT
AVANGRID, INC., AVANGRID NETWORKS, INC.,	<i>)</i> )
NM GREEN HOLDINGS, INC., PUBLIC	)
SERVICE COMPANY OF NEW MEXICO AND PNM	)
RESOURCES, INC.,	)
	)
JOINT APPLICANTS.	)

**JULY 29, 2021 REBUTTAL TESTIMONY** 

**OF** 

PEDRO AZAGRA BLAZQUEZ

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1		I. <u>INTRODUCTION</u>
2	Q.	PLEASE STATE YOUR NAME, POSITION AND BUSINESS ADDRESS.
3	<b>A.</b>	My name is Pedro Azagra Blazquez. I am the Chief Development Officer and a Member
4		of the Executive Committee of Iberdrola, S.A. ("Iberdrola"). I am also a member of the
5		Board of Directors for Avangrid, Inc. ("Avangrid").
6		
7	Q.	HAVE YOU PREVIOUSLY SUBMITTED TESTIMONY IN THIS MATTER?
8	<b>A.</b>	Yes, I filed Direct Testimony in this case on November 23, 2020, Supplemental Testimony
9		on February 26, 2021, Rebuttal Testimony on April 21, 2021, Direct Testimony in Support
10		of Second Amended Stipulation on June 18, 2021, and Supplemental Testimony on July
11		27, 2021.
12		
13		II. <u>PURPOSE</u>
14	Q.	WHAT IS THE PURPOSE OF YOUR REBUTTAL TESTIMONY?
15	<b>A.</b>	The purpose of my Rebuttal Testimony in Support of the Second Amended Stipulation is
16		to address the issues raised and the recommendations made by the New Mexico Public
17		Regulation Commission's ("NMPRC" or the "Commission") Utility Division Staff
18		("Staff"), New Energy Economy ("NEE"), Albuquerque Bernalillo County Water Utility
19		Authority ("ABCWUA"), Bernalillo County (the "County"), and New Mexico Affordable
20		Reliable Energy Alliance ("NM AREA").
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23		

1	III.	PROPOSALS TO WHICH JOINT APPLICANTS WOULD NOT OBJECT
2 3	Q.	NM AREA WITNESS GORMAN PROPOSED CHANGING ALL REFERENCES
4		IN THE SECOND AMENDED STIPULATION TO THE "AFFILIATE,"
5		"AFFILIATED ENTITY," OR "AFFILIATED COMPANY" TO READ
6		"AFFILIATED INTEREST." HOW DO THE JOINT APPLICANTS RESPOND TO
7		THIS PROPOSAL?
8	A.	Joint Applicants intended that all of these phrases to have the same meaning, and do not
9		object to any proposed clarifications on that point the Commission believes are necessary.
10		
11	Q.	NM AREA WITNESS GORMAN ALSO PROPOSED INCLUDING REFERENCES
12		TO STAFF IN PROVISIONS NOTING HOW PARTIES WILL EFFECTUATE
13		THE REGULATORY COMMITMENTS IN THE SECOND AMENDED
14		STIPULATION. HOW DO JOINT APPLICANTS RESPOND?
15	A.	Joint Applicants would be happy to have Staff participate, to the extent Staff wishes to do
16		so, in effectuating the regulatory commitments. Potential language that Joint Applicants
17		would not object to would be, for example, for Regulatory Commitment No. 2, bullet point
18		3 to read:
19 20 21 22 23 24 25 26 27 28		Additionally, within 90 days of closing of the Proposed Transaction, Joint Applicants will allocate at shareholder expense \$2.5 million each year for five years following closing, for a total of \$12.5 million, for the benefit of impacted indigenous community groups in the Four Corners region, as designated by intervening Community Groups. This amount is not related in any way to, and will not impact, the amounts required to be transferred to the energy transition funds pursuant to NMSA 1978, Section 62-18-16(J) in relation to the abandonment of any coal-fired generation facility in New Mexico. The Joint Applicants commit to engage in periodic meetings, at least twice annually, with impacted community stakeholders in the Four

1 Corners region, NMPRC Staff and the Office of the Attorney General for 2 the State of New Mexico ("NM AG") to discuss community interests 3 regarding Joint Applicants operations and renewable energy and storage 4 development in the Four Corners region. 5 6 And for Regulatory Commitment No. 6 to read: 7 8 Minority- and Woman-Owned Business Procurement Program. Joint 9 Applicants commit to work closely with NMPRC Staff and the NM AG to 10 arrive at and initiate an effective Minority- and Woman-Owned Business 11 Procurement Program within six months following closing of the Proposed 12 Transaction. The goal of this program will be to increase the contract 13 opportunities for minority- and woman-owned businesses in New Mexico 14 in conjunction with PNM contracts to procure goods and services. The 15 program will have three components: (i) Early Outreach (to maximize 16 participation of minority- and woman-owned businesses in requests for 17 proposals ("RFPs")); (ii) RFP Weighting (to strongly consider the benefits 18 of contracting with a minority- or woman-owned New Mexico business, 19 along with price, experience, capability, timing and other factors); and (iii) 20 Annual Review (to evaluate the success of the program) for a minimum of 21 five years following closing of the Proposed Transaction. Each year for at 22 least five years following such closing, the Joint Applicants commit to 23 provide data from its Annual Review to the NM AG and to other 24 stakeholders that are signatories to this Stipulation and will modify the 25 program as needed based upon input from and discussions with the NM AG 26 and other stakeholders that are signatories to this Stipulation. 27 28 Q. NM AREA WITNESS GORMAN PROPOSED THAT "ALL REPORTS AND COMPLIANCE FILINGS SHOULD BE SERVED ON ALL THE PARTIES TO 29 30 THIS CASE AND THE COMMISSION, AND NOT ONLY THE SIGNATORIES TO THE STIPULATION." HOW DO JOINT APPLICANTS RESPOND? 31

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established by the Commission in this case.

Joint Applicants agree that any reports or compliance filing contemplated in the Stipulation

or required by the Commission in this case will be served on the certificate off service

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A.

1	Q.	BERNALILLO COUNTY WITNESS RENO AND NM AREA WITNESS GORMAN
2		PROPOSE THAT JOINT APPLICANTS INCREASE THE RATE CREDITS IN
3		REGULATORY COMMITMENT NO. 1 FROM \$50 MILLION TO \$65 MILLION,
4		FOR A TOTAL OF \$88 MILLION OF RATE BENEFITS PROVIDED. DO JOINT
5		APPLICANTS AGREE WITH THIS RECOMMENDATION?
6	<b>A.</b>	Yes. Joint Applicants agree to increase the rate credits provided in Regulatory
7		Commitment No. 1 from \$50 million to \$65 million.
8		
9	Q.	COUNTY WITNESS RENO MAKES SEVERAL RECOMMENDATIONS WITH
10		RESPECT TO REGULATORY COMMITMENT NO. 2. WHAT ARE THESE
11		RECOMMENDATIONS AND DO JOINT APPLICANTS AGREE WITH THEM?
12	A.	In regard to Regulatory Commitment No. 2, Ms. Reno recommends to include the
13		following language:
14		The Joint Applicants shall create 150 full-time jobs in New Mexico over three years
15		following the closing of the proposed transaction. At least 130 full-time jobs shall be
16		created by the Joint Applicants (other than PNM).
17		• The Joint Applicants shall file an annual compliance report with the Commission
18		providing the following information for each new full-time job: job title, annual
19		salary, location (city or county), date of hire, and any period of time during which
20		the job was vacant.
21		• PNM will create at least 20 new full-time jobs for electric service craftsmen.
22		• The Joint Applicants (other than PNM) shall create at least 100 new full-time jobs
23		within the Albuquerque-Bernalillo County metropolitan area.

1	• If the Joint Applicants fail to create 150 new full-time jobs in New Mexico within
2	three years after the closing of the proposed transaction, they shall pay \$80,000 per
3	job shortfall to the PNM Good Neighbor Fund. A job shortfall shall exist if the job
4	was not created or if it has remained vacant for more than 6 months.
5	• The Joint Applicants shall contribute \$15 million, at shareholder expense, to
6	economic development projects or programs in New Mexico over 5 years following
7	the closing of the proposed transaction. This funding may not be used for fossil fuel
8	use or related projects. The economic development funds shall be dispersed
9	through a competitive grant program. Such grants may be disbursed only to
10	nonprofits proposing economic development projects or conducting economic
11	development programs in areas served by PNM.
12	
13	• The Joint Applicants shall provide \$12.5 million, at shareholder expense, over 5
14	years to impacted indigenous community groups in the Four Corners region.
15	
16	Overall, the Joint Applicants do not have any significant issues or concerns with these
17	recommendations. However, Mr. Darnell in his testimony discusses two modest
18	clarifications. Additionally, the last \$12.5 million commitment is missing the remainder
19	of the original language, which may have been an inadvertent omission from County
20	witness Reno, and we would be looking to keep that clarifying language.
21	

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1	Q.	HOW DO THE JOINT APPLICANTS RESPOND TO NM AREA WITNESS
2		GORMAN'S PROPOSAL TO INCREASE THE ECONOMIC DEVELOPMENT
3		BENEFITS PROVIDED IN REGULATORY COMMITMENT NO. 2 TO \$15
4		MILLION OVER FIVE YEARS AND REQUIRE "A SPECIFIC DOLLAR
5		AMOUNT THAT THE JOINT APPLICANTS WILL PAY IF THE PROMISED
6		ECONOMIC DEVELOPMENT JOBS DO NOT MATERIALIZE"?
7	A.	These recommendations appear to be covered by the recommendations from Ms. Reno's
8		above. Joint Applicants are agreeable to these recommendations.
9		
10	Q.	NM AREA WITNESS GORMAN AND COUNTY WITNESS RENO BOTH MAKE
11		RECOMMENDATIONS TO MODIFY REGULATORY COMMITMENT NO. 15
12		TO STATE THAT IBERDROLA IS SUBJECT TO THE JURISDICTION OF THE
13		COMMISSION, WHICH SHALL INCLUDE THE AUTHORITY TO SUBPOENA
14		AND COMPEL THE ATTENDANCE AND TESTIMONY OF THE DIRECTORS,
15		OFFICERS, EMPLOYEES, AND AGENTS OF IBERDROLA AND ANY
16		SUBSIDIARIES, AFFILIATES, AND HOLDING COMPANIES.1 HOW DO THE
17		JOINT APPLICANTS RESPOND TO THIS PROPOSAL?

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<sup>&</sup>lt;sup>1</sup> Witness Gorman proposes the following language: Iberdrola agrees that it is subject to the ongoing jurisdiction of the commission in all subsequent regulatory matters related to actions that directly involve PNM for as long as Iberdrola, any affiliated interest, subsidiary, or other holding company owns PNM. The commission's jurisdiction includes, but is not limited to, the Commission's ability to subpoena, and require the attendance of any employee or agent of Iberdrola or its affiliated interests, at any proceeding before the Commission. Similarly, Witness Reno proposes the following language: Iberdrola shall be subject to the full jurisdiction of the Commission for the entire duration of its ownership of PNM, to include direct or indirect ownership by subsidiaries, affiliates, and holding companies. The Commission's jurisdiction includes, but is not limited to, the authority to subpoena and compel the attendance and testimony of the directors, officers, employees, and agents of Iberdrola and any subsidiaries, affiliates, and holding companies. Joint Applicants will work with NM AREA and the County to reconcile their proposed language in a manner that is acceptable to both parties.

1	<b>A.</b>	Iberdrola hereby commits that it will be subject to the Commission's jurisdiction for as
2		long as it owns PNM.
3		
4	Q.	HOW DO THE JOINT APPLICANTS RESPOND TO WITNESS GORMAN'S
5		PROPOSAL TO INCLUDE IBERDROLA AS ONE OF THE "JOINT
6		APPLICANTS," AS DEFINED IN THE FOOTNOTE ON PAGE 1?
7	<b>A.</b>	Joint Applicants agree that Iberdrola should be considered by the Commission as one of
8		the Joint Applicants.
9		
10	Q.	NM AREA WITNESS GORMAN PROPOSED SEVERAL CHANGES TO
11		REGULATORY COMMITMENT NO. 17 INCLUDING GRANTING THE THREE
12		INDEPENDENT AND DISINTERESTED BOARD MEMBERS SPECIAL VOTING
13		RIGHTS ON DIVIDEND POLICY, THE ISSUANCE OF DIVIDENDS, AND
14		EXECUTIVE COMPENSATION AND REQUIRING THAT PNM FILE A
15		DELEGATION OF AUTHORITY DOCUMENT WITH THE COMMISSION NO
16		LATER THAN 30 DAYS AFTER THE CLOSING OF THE PROPOSED
17		TRANSACTION THAT WILL REQUIRE PNM TO ADOPT THE
18		MANAGEMENT STRUCTURE ORDERED IN THIS CASE. HOW DO JOINT
19		APPLICANTS RESPOND?
20	A.	Joint Applicants are agreeable to NM AREA's proposal to grant special voting rights on
21		matters of dividend policy, issuance of dividends, and executive compensation to the three
22		independent and disinterested Directors on PNM's Board. In fact, the Stipulation in
23		paragraph 17 already provides in substance for these ideas, so NM AREA's proposals are

fine with Joint Applicants. Joint Applicants would also be agreeable for PNM to file a Delegation of Authority document with the Commission no later than 30 days after the closing of the Proposed Transaction. Joint Applicants would be agreeable with the following language on these topics:

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37 38 **Management.** In recognition of the importance of having a utility board that has a significant local voice, Joint Applicants make the following commitments to local management:

- PNM's Board of Directors will have decision-making authority over PNM dividend policy, issuance of dividends (except for contractual tax payments), debt issuance, capital expenditures, management and services fees, and operation and maintenance expenditures;
- Within 30 days following closing of the Proposed Transaction, PNM
  will file with the Commission a Delegation of Authority specifying
  that the PNM Board has this authority. After review and approval
  by the Commission, the Delegation of Authority will be adopted by
  the PNM Board as a corporate resolution of PNM;
- PNM's Board of Directors will be comprised of seven directors, all of whom shall be New Mexico residents. Three of the directors shall be "independent" as that term is defined in the rules and regulations of the NYSE and "disinterested" as defined as follows: "A disinterested Director will qualify as independent in all material respects in accordance with the rules and regulations of the NYSE (which are set forth in section 303A of the NYSE listed company manual) from Avangrid, its holding company(ies) and its subsidiaries or affiliated interests and any entity with a direct or indirect ownership interest in PNM, PNMR and/or TNMP, and also will have no material relationship with Avangrid or Iberdrola or their subsidiaries or affiliated interests or any entity with a direct or indirect ownership interest in PNM, currently or within the previous five years, or on a going-forward basis. No independent or disinterested Director sitting on PNM's Board shall sit on any other boards of companies or affiliated interests owned by Avangrid, Iberdrola, or their subsidiaries, or have any financial relation with PNM or its parent/holding companies, other than receiving compensation directly related to their duties as PNM Board members. No independent disinterested director shall have an ownership interest, including shares (over which they have direct or

indirect control, e.g. through a broker, to buy or sell), in PNM, Avangrid, Iberdrola, NM GREEN HOLDINGS, any holding company or any affiliated company and/or subsidiary of any of the aforementioned companies or their parent companies or any company or holding company that is created after the acquisition. Not-withstanding any contrary provision contained herein, the matters directly under the control of PNM are subject to and are understood to be in compliance with all applicable requirements of any order of the NMPRC, including, specifically, any commitments made by PNM in connection with any such order.

- Board decisions will be by a simple majority vote of the directors, with the exception of dividend matters. A super majority of the Board (which means a majority of the Board that also includes a majority of independent and disinterested members) is required for dividend policy matters and the issuance of dividend payments. The independent and disinterested directors, acting by majority vote shall have the authority to prevent PNM from making any dividend, except for contractual tax payments, if they determine that it is in the best interest of PNM to retain such amounts to meet expected future requirements of PNM.
- PNM's CEO and senior management will continue to have day-to-day control over PNM's operations, and contact with local stakeholders and intervenors will be through local management and employees for all regulatory, operational and community engagement matters. This operational authority includes the sole authority by PNM to settle any proceeding at the NMPRC if in the sole discretion of senior management (subject to general oversight of the PNM Board) it is in the best interests of the Utility to do so.
- PNM's Board of Directors meetings will be held in New Mexico or virtually so long as New Mexico's or national COVID or other similar travel restrictions are in effect.
- Other than in conformance with all applicable rules, regulations and orders of the Commission based upon a Commission-approved cost allocation methodology, Avangrid, Iberdrola and any other intermediary holding companies will not charge PNM for a share of executive, management or administrative costs;
- PNM's day-to-day operations will be conducted by PNM's local management and employees, and PNM's local management will continue to establish company priorities and respond to local conditions;

1 2 3 4		<ul> <li>Any amendments or changes to the dividend policy must be approved by a majority vote of the directors that also includes the affirmative vote of a majority of independent and disinterested directors;</li> </ul>
5 6 7 8 9		<ul> <li>The Compensation Committee of the PNM Board of Directors shall have sole responsibility to set the compensation and benefits for all directors and officers of PNM, in accordance with the provisions of this Stipulation. The Compensation Committee will be made up exclusively of the three independent and disinterested directors;</li> </ul>
10 11 12		<ul> <li>PNM's headquarters will remain in Albuquerque, New Mexico for so long as Avangrid, Iberdrola or any parent company or any affiliated interest owns PNM.</li> </ul>
13 14 15		<ul> <li>This provision shall not be construed as agreement by any Party concerning the prudence of any costs associated with the Board of Directors.</li> </ul>
16 17 18 19 20 21 22 23 24 25 26		• After closing of the Proposed Transaction, the Commission may initiate a management audit of PNM, to be performed by a consulting firm chosen by and under the direction of the Commission to review the impacts of the merger's Class II Transactions upon PNM's local management of the utility, including the conduct of PNM's day-to-day operations and establishment of company priorities in response to local conditions, consistent with the Commission's regulations governing the General Diversification Plan (17.6.450.10(C)(8) NMAC). The costs of this audit will be borne by PNM shareholders and not recoverable from ratepayers.
27 28 29 30 31 32		• For the formation of any holding company, PNM will not pay excessive dividends to the holding company, and the holding company will take no action that will have an adverse and material effect on the public utility's service and rates. The public utility will obtain prior approval for any PNM investment in an affiliated interest
33		
34	Q.	COUNTY WITNESS RENO REQUESTS TO HAVE A NUMBER OF CHANGES
35		MADE TO REGULATORY COMMITMENT NO. 17 RELATED TO
36		MANAGEMENT ISSUES. ARE THESE CHANGES ACCEPTABLE?

1	Α.	Most of them are. However, Ms. Reno has one sentence revision that is not acceptable that
2		reads: "The Chair of the PNM Board of Directors [is] to be independent and disinterested."
3		I discuss the reasons why this proposal is not a good idea below.
4		
5	Q.	WHAT PROPOSED MODIFICATIONS TO REGULATORY COMMITMENT
6		#17 DOES COUNTY WITNESS RENO RECOMMEND WITH WHICH JOINT
7		APPLICANTS AGREE?
8	<b>A.</b>	Joint Applicants are agreeable to the remainder of Ms. Reno's modifications, which include
9		that 1) PNM's Board of directors being comprised of seven Directors, all of whom shall be
10		New Mexico residents; 2) three of the seven Directors shall be "independent" as that term
11		is defined by the New York Stock Exchange; 3) no independent or disinterest Director
12		sitting on PNM's Board shall sit on any other boards of companies or affiliated interests
13		owned by Avangrid, Iberdrola, or their subsidiaries or holding companies or have any
14		financial relationship with PNM or its parent/holding companies; 4) no independent or
15		disinterested Director shall have an ownership interest in the Joint Applicants or their
16		affiliates, including shares over which they have direct or indirect control; and 5) Board
17		decisions will be made by a simple majority vote of the Directors, with the exception that
18		super-majority of the Board (which means a majority of the Board that also includes a
19		majority of independent and disinterested members) is required for dividend policy matters
20		and the issuance of dividend and compensation payments.
21		
22		All of these recommendations are included in NM AREA Witness Gorman's proposed
23		modification to Regulatory Commitment No. 17, to which Joint Applicants are agreeable.

1	Q.	NM AREA WITNESS GORMAN PROPOSED AMENDING REGULATORY
2		COMMITMENT NO. 43 TO MAKE CLEAR THAT ALL RECOMMENDATIONS
3		PROPOSED BY THE CARBON TASK FORCE ARE SUBJECT TO
4		COMMISSION JURISDICTION. HOW DO JOINT APPLICANTS RESPOND?
5	A.	Joint Applicants agree with the general statement that any acts PNM undertakes involving
6		the provision of utility service, or any costs PNM incurs in relation to its utility function,
7		are subject to Commission review and approval. To the extent the Carbon Reduction Task
8		Force recommends PNM take certain actions related to the provision of utility service in
9		New Mexico, Joint Applicants agree that the Commission would have jurisdiction over any
10		of PNM's actions.
11		
12	Q.	NM AREA WITNESS GORMAN ALSO PROPOSED AMENDING
13		REGULATORY COMMITMENT NO. 43 TO INCLUDE LANGUAGE STATING
14		THAT THE PARAGRAPH DOES NOT CONSTITUTE A REGULATORY
15		ENDORSEMENT OF STAKEHOLDER ACTIONS, AND ANY PARTY TO THE
16		STIPULATION MAY TAKE AN INDEPENDENT POSITION ON PROPOSED
17		LEGISLATION. HOW DO JOINT APPLICANTS RESPOND?
18	A.	Joint Applicants agree that any signatory or supporter of the Stipulation reserves all
19		positions on all such legislation, and Joint Applicants acknowledge that Regulatory
20		Commitment No. 43 does not constitute regulatory endorsement of stakeholder actions and
21		that any party may take an independent position including opposition to any legislation that
22		might be proposed.

1	Q.	COUNTY WITNESS RENO RECOMMENDS THAT THE COMMISSION
2		REQUIRE THE FOUR CORNERS POWER PLANT TO BE CLOSED AS SOON
3		AS POSSIBLE WHILE MINIMIZING THE POTENTIALLY EXTREMELY
4		LARGE COST TO RATEPAYERS AND THE CONTINUED ENVIRONMENTAL
5		DETRIMENT. DO YOU HAVE ANY REACTION TO THIS
6		RECOMMENDATION?
7	<b>A.</b>	As I have made clear in previous testimony, Avangrid and Iberdrola have a strong no-coal
8		policy and consistent with that policy, Avangrid and Iberdrola would certainly support an
9		early closure of the FCPP. Of course, the joint owners would need to make that
10		determination, and that is not a decision for Avangrid or Iberdrola to make, and we
11		understand that existing contractual obligations may be relevant to such a decision. Ms.
12		Reno is correct that there is another proceeding already underway that allows parties to
13		take positions and allows the Commission to make determinations regarding the pending
14		abandonment and securitization requests. Iberdrola and Avangrid are not parties to that
15		proceeding. Ms. Reno's request to minimize costs are already issues in that proceeding.
16		
17	Q.	STAFF WITNESS REYNOLDS TESTIFIES ABOUT ALLEGED BREACHES OF
18		PROTOCOL OR REGULATORY CONDUCT BY AVANGRID AND IBERDROLA
19		AS A REASON FOR STAFF'S DESIRE FOR AN INDEPENDENT BOARD OF
20		DIRECTORS, BUT ALSO STATES THAT IF REGULATORY PROTOCOLS ARE
21		RESPECTED IT MAY MITIGATE SOME OF STAFF'S CONCERNS. HOW DO
22		YOU RESPOND?

1 A. To be clear, neither I nor anyone from Avangrid or Iberdrola have spoken with or directed 2 anyone to speak with "senior NMPRC staff" in relation to this case. Moreover, I would 3 like to say that Avangrid tried on multiple occasions to have broad-based and inclusive 4 settlement discussion meetings with the parties, including Staff. There was a reluctance 5 by some parties to have these meetings. And when those meetings occurred, they were, 6 unfortunately, largely unproductive. The Joint Applicants have been more than happy to 7 discuss settlement terms with anyone who has a serious interest in doing so, and has 8 continued discussing settlement with parties all the way up to the filing of the testimonies 9 in opposition to the Stipulation a couple of weeks ago. 10 11 I have always understood that principals are free to talk with other principals in the context 12 of settlement discussions. My experience is that lawyers are trained advocates, and there 13 are times when it is more productive to have principals of the clients sit down and see if 14 they can resolve issues directly rather than filtered through lawyers. That being said, we 15 certainly respect everyone's views on this topic. Accordingly, in an effort of good faith 16 and respect for the Commission, the Staff and the parties in this proceeding, I am willing to make the following commitment on behalf of Joint Applicants, that they will abide by 17 18 in the event the merger is approved by the Commission and closes: 19 20 The Joint Applicants agree that during the pendency of any PNM proceeding at the 21 Commission, they will provide the attorney that has entered an appearance on behalf of 22 any party prior notice of their intent to contact that party about substantive issues in dispute 23 in the Commission proceeding. In the case of a party that is a membership organization,

1		this notice will be provided before the Joint Applicants contact any member of that	
2		organization. This notice provision includes contacts that will be made by any employee,	
3		contractor, agent or retained outside counsel of the Joint Applicants or any of their affiliated	
4		interests. This provision does not limit the utility from contacting customers regarding	
5		routine service quality and other customer service issues. In addition, Mr. Darnell explains	
6		that this provision does not prohibit contact that is not intended to change a party's position	
7		in a proceeding at the Commission, or undermine regulatory counsel's representation of	
8		the party.	
9			
10		IV. PROPOSALS TO WHICH JOINT APPLICANTS OBJECT	
11	Q.	DO JOINT APPLICANTS DISAGREE WITH CERTAIN CLAIMS OR	
12		PROPOSALS MADE BY THE PARTIES IN THEIR TESTIMONY IN	
13		OPPOSITION TO THE STIPULATION?	
14	<b>A.</b>	Yes.	
15			
16	Q.	DO JOINT APPLICANTS OBJECT TO MS. RENO'S RECOMMENDATION TO	
17		REVISE REGULATORY COMMITMENT NO. 17 THAT THE CHAIR OF THE	
18		PNM BOARD TO BE INDEPENDENT/DISINTERESTED?	
19	<b>A.</b>	Yes. The Board of Directors has significant authority to make decisions regarding	
20		operational and strategic decisions. That requires that the Board schedule meetings,	
21		presentations, votes and other actions. The Chairman of the Board typically has the	
22		authority to schedule meetings of the Board of Directors and set the agenda for	
23		meetings. For a wholly-owned utility company, it is of utmost importance that meetings	

	and votes occur on matters that need to be taken up by the utility. Leaving that for an
	independent/disinterested director to control runs the risk of missing important deadlines
	for the utility. What the Joint Applicants are willing to do, however, is to have one of the
	independent/disinterested directors be designated as the Lead Independent Director. The
	board would designate an independent director as the "lead" person to represent the
	independent directors in conversation with management, shareholders, and other
	stakeholders. This concept is certain not uncommon and has been utilized in the US and in
	certain European countries. The Lead Independent Director is often responsible for
	requesting the holding of board meetings, including new points on the board agenda, and
	coordinating the relationships with the other directors.
Q.	STAFF WITNESS REYNOLDS TESTIFIES THAT PNM COULD BE
Q.	STAFF WITNESS REYNOLDS TESTIFIES THAT PNM COULD BE PURCHASED BY AN INVESTMENT FUND AND REMAIN INDEPENDENT.
Q.	
Q.	PURCHASED BY AN INVESTMENT FUND AND REMAIN INDEPENDENT.
	PURCHASED BY AN INVESTMENT FUND AND REMAIN INDEPENDENT. HOW DO YOU RESPOND?
	PURCHASED BY AN INVESTMENT FUND AND REMAIN INDEPENDENT.  HOW DO YOU RESPOND?  First, I would point out that PNM does not have any independent members of the Board of
	PURCHASED BY AN INVESTMENT FUND AND REMAIN INDEPENDENT.  HOW DO YOU RESPOND?  First, I would point out that PNM does not have any independent members of the Board of Directors currently, and there is no requirement that members of the PNM Board be New
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	PURCHASED BY AN INVESTMENT FUND AND REMAIN INDEPENDENT.  HOW DO YOU RESPOND?  First, I would point out that PNM does not have any independent members of the Board of Directors currently, and there is no requirement that members of the PNM Board be New Mexico residents. This is important, because Avangrid is proposing to add independent and local New Mexico voices to PNM's board that do not currently exist.  Second, the facts indicate that it is not likely that an investment fund would purchase PNM.

Furthermore, ownership of a public utility by an investment fund would not be good for customers. There are very few investment firms that own multiple public utilities, especially public utilities that provide the same type of service. When the JP Morgan fund purchased El Paso Electric, JP Morgan did not own any electric utilities in the United States. So, the ability to share best practices and benefit from scales of economies in relation to equipment and services purchases is dramatically reduced, especially compared to Avangrid and Iberdrola, that have tens of millions of electric utility customers.

Investment funds also typically have to sell their interests by a date certain so that their limited partner investors can obtain the returns on their investment by a predetermined date. This means that the ownership of a utility would, by definition, be for a finite period of time. Iberdrola and Avangrid, on the other hand, intend to retain their interests in utilities for the long-term, with no plans for a sale.

Moreover, investment funds often have limitations on their ability to help their utilities raise equity and debt, especially it times of capital market uncertainties. That is because funds raise money for investment, and the ability to ask for more money requires additional raising of capital, which requires that the limited partner investors agree to increase equity funding. Avangrid and Iberdrola do not face these problems. Avangrid currently has \$4.729 billion of available liquidity as of June 30, 2021, based upon its 10Q filing, and Iberdrola has EUR17.581 billion of available liquidity as of June 30, 2021 based upon its quarterly results report, and sources of equity capital can be obtained through a variety of

1		sources, including cash infusions from Avangrid or Iberdrola, as well as the issuance of
2		new stock at Avangrid or Iberdrola.
3		
4	Q.	ABCWUA WITNESS GARRETT COMPLAINS THAT THE STIPULATION IS
5		UNCLEAR AS TO WHAT IMPACT THE COMMISSION'S DECISION IN
6		NMPRC CASE NO. 21-00017-UT MAY HAVE ON THE PROPOSED MERGER
7		BETWEEN PNMR AND AVANGRID? HOW DO YOU RESPOND?
8	<b>A.</b>	Mr. Garrett's requests to clarify that any decision in Case No. 21-00017-UT will not trigger
9		a Burdensome Effect under the Merger Agreement. That is a true statement under the
10		Merger Agreement and so we are agreeable to including that language.
11		
12	Q.	ABCWUA WITNESS GARRETT TESTIFIES THAT IT IS UNDERSTOOD THAT
13		AVANGRID MUST RECOVER THE ACQUISITION PREMIUM IT IS PAYING
14		FOR PNMR'S STOCK. HOW DO YOU RESPOND?
15	<b>A.</b>	I disagree with Mr. Garrett. There is no plan to use affiliate transactions with PNM as a
16		way to recoup any of the acquisition premium. Contrary to Mr. Garrett's suggestion,
17		Avangrid is not seeking to recover the acquisition premium in any way from customers,
18		and has made this commitment throughout this case. Avangrid believes that being a long-
19		term owner of PNM is worth the acquisition premium Avangrid is paying.
20		
21	Q.	STAFF WITNESS REYNOLDS STATES THAT YOUR TESTIMONY THAT A
22		MAJORITY INDEPENDENT BOARD REFLECTS AN "UNREASONABLE
23		ULTIMATUM" BY THE JOINT APPLICANTS. DO YOU AGREE?

No. As I tried to explain in my previous testimony, it is typical for utility holding companies to have majority control over their utility boards to ensure that they are fulfilling their obligations to provide safe and reliable service to customers and satisfying their fiduciary obligations. And the fact is that Avangrid's accounting advisors have expressed concern about our ability to consolidate the accounts of PNM. This reflects such a serious concern on our part that we specifically negotiated a provision in our merger agreement that allows us to walk away from the transaction if a majority independent board was to be required. I offered this information not as an ultimatum, but rather in the vein of full transparency so that no one is surprised about our actions or intent in this transaction. We have been consistent about that from the beginning and this is reflective of our business dealings with all parties – to identify areas that are possible for negotiation and resolution, and areas that are not. We are a company that stands by our word, and providing that clarity eliminates surprise and allows parties and regulators full knowledge of the expectations of the transacting parties.

A.

#### 16 V. <u>UPDATES</u>

- 17 Q. YOU PREVIOUSLY TESTIFIED THAT JOINT APPLICANTS NEEDED
  18 APPROVALS FROM OTHER REGULATORY BODIES IN ORDER FOR THE
  19 PROPOSED TRANSACTION TO CLOSE. WHAT IS THE STATUS OF THOSE
  20 APPROVALS?
- **A.** We have obtained the approvals of all of the regulatory authorities, other than the NMPRC, necessary to close the merger between Avangrid and PNMR.

1		VI. <u>CONCLUSION</u>	
2	Q.	DOES THIS CONCLUDE YOUR TESTIMONY?	
3	A.	Yes.	
4			GCG#528642

#### BEFORE THE NEW MEXICO PUBLIC REGULATION COMMISSION

IN THE MATTER OF THE JOINT APPLICATION	)
OF AVANGRID, INC., NM GREEN HOLDINGS, INC.,	)
PUBLIC SERVICE COMPANY OF NEW MEXICO	)
AND PNM RESOURCES, INC. FOR APPROVAL OF	)
THE MERGER OF NM GREEN HOLDINGS, INC.	)
WITH PNM RESOURCES, INC.; APPROVAL OF A	)
GENERAL DIVERSIFICATION PLAN; AND ALL	) Case No. 20-00222-UT
OTHER AUTHORIZATIONS AND APPROVALS	)
REQUIRED TO CONSUMMATE AND IMPLEMENT	)
THIS TRANSACTION	)
	)
AVANGRID, INC., NM GREEN HOLDINGS, INC., PUBLIC	)
SERVICE COMPANY OF NEW MEXICO AND PNM	)
RESOURCES, INC.,	)
	)
JOINT APPLICANTS.	)
	<u>)</u>

#### **SELF AFFIRMATION**

PEDRO AZAGRA-BLAZQUEZ, Chief Development Officer and a Member of the Executive Committee of Iberdrola, S.A. and Director on Avangrid's Board of Directors upon penalty of perjury under the laws of the State of New Mexico, affirm and state: I have read the foregoing July 29, 2021 Rebuttal Testimony of Pedro Azagra Blazquez and it is true and correct based on my personal knowledge and belief.

DATED this 29th day of July, 2021.

/s/ Pedro Azagra-Blazquez
PEDRO AZAGRA-BLAZQUEZ